

FORMATION EUROMONEY LEGAL TRAINING

19-20 avril 2007

 EUROMONEY LEGAL TRAINING

Due Diligence

Examinations & Reports

Course Director **Joel A. Adler**

DELEGATES WILL GAIN A THOROUGH UNDERSTANDING OF:

- The importance of due diligence reports to co-investors and lenders
- Why representations and warranties are insufficient
- How the due diligence report can help you determine whether a purchase price escrow is necessary or advisable
- The techniques to be employed in conducting a thorough due diligence examination
- Conventional and electronic "data rooms"

THE COURSE CONTAINS PRACTICAL APPLICATIONS OF THE SITUATIONS WHEN DUE DILIGENCE REPORTS ARE USED

19-20 April 2007, Central London, UK

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Due Diligence: Examinations & Reports

It is essential to conduct effective due diligence in international securities offerings and mergers and acquisitions. Matters are complicated further by the different emphasis required in tailoring the process to each type of transaction. The process of collecting, verifying and disclosing material information to investors has to be meticulous from the outset. It is a complex process and the liabilities resulting from incorrect evaluation can be considerable.

This course, organised by Euromoney Legal Training in association with course director Joel A. Adler, provides practical guidance on the procedures and mechanics needed for accurate due diligence and teaches techniques to minimise potential exposures.

WHY YOU SHOULD ATTEND

This course will cover topics including:

- The content of an appropriately prepared due diligence report
- Tailoring representations and warranties in transaction documents based upon due diligence examination
- Use of due diligence examination for preparation of disclosure documents

COURSE DIRECTOR

Joel A. Adler, Esq. is an attorney in the Paris office of the international law firm Sokolow, Carreras & Associates. Mr. Adler has practised private international law in New York and Paris for more than thirty-five years. He has organised and participated in numerous law-related seminars both in New York and European venues. He is the author of many articles in various legal publications. Mr. Adler is a graduate of the New York University School of Law (J.D., cum laude, 1970), where he was an editor of the New York University Law Review. Mr. Adler acts for numerous private equity and venture capital investors based in the US, UK and Continental Europe.

WHO SHOULD ATTEND

- Corporate lawyers
- Investment bankers
- Commercial lenders
- Marketing analysts
- Private practice lawyers

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